

**Honeywell**

Authorized Security Dealer



 **NOTIFIER**<sup>®</sup>  
by Honeywell

[www.safetysystems.net](http://www.safetysystems.net)

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A Quarterly Newsletter from Safety Systems, Inc.

Summer 2017

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## WE'RE 50!

In honor of our 50th anniversary this year, I thought I would share some of the memories we've acquired! In the early days, designing security systems was a lot like playing a game of chess. The technology was pretty simple by today's standards, and we always had to keep one step ahead of the opponent. Most systems initially utilized door contacts, and opening a door after the system was set would create an alarm. When the bad guys started going through the windows instead of the doors, our next move was to install a strip of metal foil around the perimeter of the window, and if the glass broke, the foil broke and created an alarm. Putting foil on windows was time consuming, and came with a steady stream of repair calls, but it was visible evidence that the glass was protected by an alarm system. Many years ago we had a customer that operated a group of pharmacies, and was concerned about a potential burglary. We equipped the store with door contacts, and put foil on the windows. Apparently, someone checked out the store and noted the protection that had been installed. Late at night we dispatched the customer and the police to an intrusion alarm at one of the stores, and the police checked the perimeter of the store and everything was secure. They waited for the owner to arrive, and when he got there he unlocked the door, and they walked back to the pharmacy. Standing behind the counter was a very surprised man who had gone to the trouble of getting up on the roof, cutting through the roof and dropping down into the store. After the police made the arrest, the owner chuckled when he realized that the guy who had gone to such great lengths to avoid the alarm system was standing on a pressure sensitive mat we had installed behind the counter! Checkmate!

## PHONE LINE CHANGES/CANCELS

Please check with us before cancelling or changing your telephone service. If your alarm system has not been converted to another means of communication, changes to your phone service could prevent your system from communicating properly!

## "QUARTERLY QUOTATION"

*"The closest a person ever comes to perfection is when he fills out a job application form."* – Stanley Randall

## POLICY UPDATE

We are changing our policy on AC power loss signals for residential customers, and unless you request otherwise, we will not call you for an AC power loss signal between 11pm and 8am. If you would like to be notified during those hours, please call Tammie or Tracy at (800) 283-3659.

# ACTIVITY STATS

Our central station alarm activity for January, February and March is as follows:

- **Burglaries:**
  - Commercial..... 3
  - Residential..... 1
  - Financial ..... 0
- **Holdups:**
  - Commercial..... 0
  - Financial Institution..... 0
- **Fires:**
  - Commercial..... 1
  - Residential..... 0
- **Individuals apprehended..... 4**

# COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, **(800) 283-3659**. Our fax number is (517) 782-5670. If you prefer to contact one of us directly, we've provided our company directory.

## Administration:

Jodi Decker, CEO (517) 782-9541  
jodidecker@safetysystems.net  
Dan Decker, President (517) 782-9817  
dandecker@safetysystems.net

## Central Station:

Tammie Moore, Manager (517) 782-6005  
tammie.moore@safetysystems.net  
Tracy Morgan, Supervisor (517) 782-5980  
tracymorgan@safetysystems.net

## Technical Services:

Steve Lee, Manager (517) 782-5998  
stevelee@safetysystems.net  
Dawn Brown, Scheduling (517) 782-5948  
dawnbrown@safetysystems.net

## Adrian Area Service:

Tim Pepper (517) 263-9100  
timpepper@safetysystems.net

## Lansing Area Service:

Steve Pierce (517) 484-3072  
stevepierce@safetysystems.net

## Fire Alarm Systems Testing:

Kurt Scott, Manager (517) 782-5941  
kurtscott@safetysystems.net

## Fire Extinguishers/Suppression Systems:

Jeff Cattell, Manager (517) 782-5946  
jeffcattell@safetysystems.net

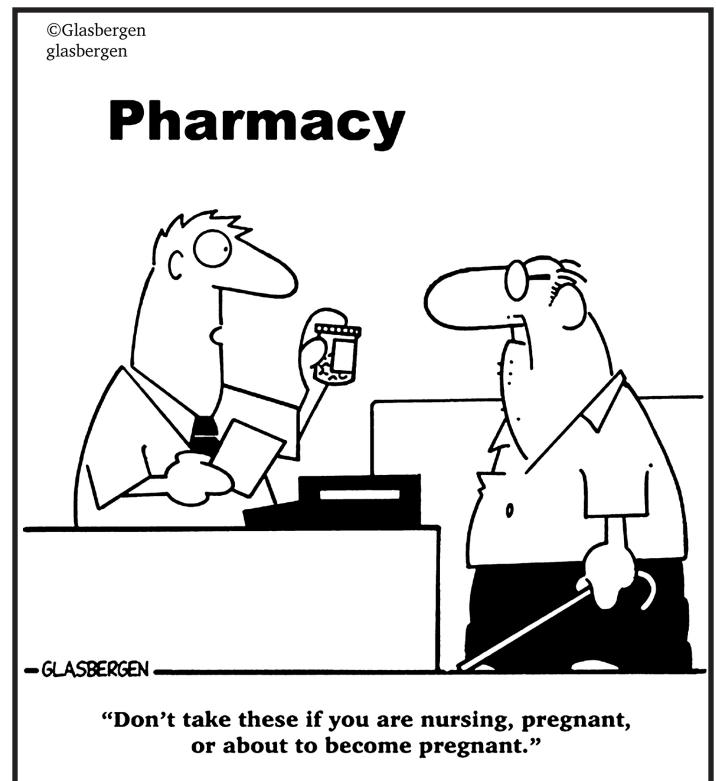
## Customer Service and Sales:

**Toll Free: (800) 283-3659**

Steve Carlson, VP/Sales Mgr. (517)782-5999  
stevecarlson@safetysystems.net  
Amber Barber, Sales Coordinator (517) 782-5940  
amberbarber@safetysystems.net  
Mike Anderson - Lansing (517) 485-4558  
mikeanderson@safetysystems.net  
Rob Davis (517) 782-9517  
robDavis@safetysystems.net  
Bob Magill - Livonia (734) 838-0434  
bobmagill@safetysystems.net  
Jim Walsh - Toledo (419) 887-5810  
jimwalsh@safetysystems.net

## Accounting:

Patricia Brown, Manager (517) 782-9229  
patbrown@safetysystems.net  
Jackie Olivas (517) 782-9542  
jackieolivas@safetysystems.net  
Lindy Gannon (517) 782-9228  
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