

Honeywell

Authorized Security Dealer



 **NOTIFIER**[®]
by Honeywell

www.safetysystems.net

A Quarterly Newsletter from Safety Systems, Inc.

Spring 2016

WHERE'S MY TRUCK?

Have you ever gone to get in your vehicle, and it isn't where you remembered leaving it? It's kind of a scary feeling, and most of the time it ends up being exactly where you left it! As a service company covering Michigan, Ohio and Indiana we have over twenty vehicles on the road, and it has been very helpful to be able to determine where a particular vehicle is right now, and also where it has been recently. We have been using Global Positioning System (GPS) units in our vehicles for several years now, and it has been very helpful in providing a history of when and where each vehicle was driven. The original units required a custom installation, had to be wired into the vehicle wiring harness and in addition to the installation and equipment cost, the service cost was over \$30/month per vehicle. Even with the initial and ongoing expenses, the resulting improvements in efficiency and customer service resulted in savings far greater than the expense. For the past six months, we have been field testing a new product from Honeywell Security – the Total Connect Vehicle Tracker. For starters, the installation was a dramatic improvement. Most vehicles built since 1996 have a standard Onboard Diagnostics Port (ODP), and the unit simply plugs into the port. It took a little investigation to find out where the port was on some vehicles, but it was a very easy install. The tracking is available through Total Connect, the same platform we already use for remote access to security system and camera systems. By connecting either through a website or an app on a tablet or smartphone, it is simple to see the location of all vehicles in a fleet, or the location of any specific vehicle. The software allows us to get a text message when vehicles exceed a preset speed, or if they leave a specific geographic area they are assigned to.

After extensive testing for six months, we determined we are "good to go" with offering the service to our customers. In addition to companies like ours with several vehicles to keep track of, this should also be useful for keeping tabs on both elderly drivers and teenage drivers. Nobody wants to be a tattle tale, but when my daughters were teenagers I sure would have been interested if they were driving a car over 80 miles per hour. (They are no longer teenagers, and I'm pretty sure they aren't fanatical about following the posted speed limits). At any rate,

we're excited about sharing what has been a very useful tool for us! Please let us know if you're interested and we can provide a no-obligation quote!

PHONE LINE CHANGES/CANCELS

Please check with us before cancelling or changing your telephone service. If your alarm system has not been converted to another means of communication, changes to your phone service could prevent your system from communicating properly!

DO WE HAVE YOUR MOBILE NUMBER?

Please be sure the information you have provided us for contact persons and phone numbers is still current. We are actively working to make sure we have current mobile phone numbers as well, if you have changed personnel or phone numbers for your call list, please help us update our records. Please contact Tracy Morgan at tracymorgan@safetysystems.net or (800) 283-3659 to get a copy of our call list for your account, or to provide updated information.

"QUARTERLY QUOTATION"

I gave my father \$100 and said "Buy yourself something that will make your life easier." So he went out and bought a present for my mother. – Rita Rudner

ACTIVITY STATS

Our central station alarm activity for October, November, and December is as follows:

- **Burglaries:**
 - Commercial..... 4
 - Residential..... 0
- **Holdups:**
 - Commercial..... 0
 - Financial Institution..... 1
- **Fires:**
 - Commercial..... 3
 - Residential..... 1
 - School..... 1
- **Individuals apprehended..... 0**

COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, **(800) 283-3659**. Our fax number is (517) 782-5670. If you prefer to contact one of us directly, we've provided our company directory.

Administration:

Jodi Decker, CEO (517) 782-9541
jodidecker@safetysystems.net
Dan Decker, President (517) 782-9817
dandecker@safetysystems.net

Central Station:

Tammie Moore, Manager (517) 782-6005
tammiemoore@safetysystems.net
Tracy Morgan, Supervisor (517) 782-5980
tracymorgan@safetysystems.net

Technical Services:

Dave Kivi, Manager (517) 782-5998
davekivi@safetysystems.net
Dawn Brown, Scheduling (517) 782-5948
dawnbrown@safetysystems.net

Adrian Area Supervisor:

Tim Pepper (517) 263-9100
timpepper@safetysystems.net

Lansing Area Supervisor:

Steve Pierce (517) 484-3072
stevepierce@safetysystems.net

Fire Alarm Systems Testing:

Kurt Scott, Manager (517) 782-5941
kurtscott@safetysystems.net

Fire Extinguishers/Suppression Systems:

Jeff Cattell, Manager (517) 782-5946
jeffcattell@safetysystems.net

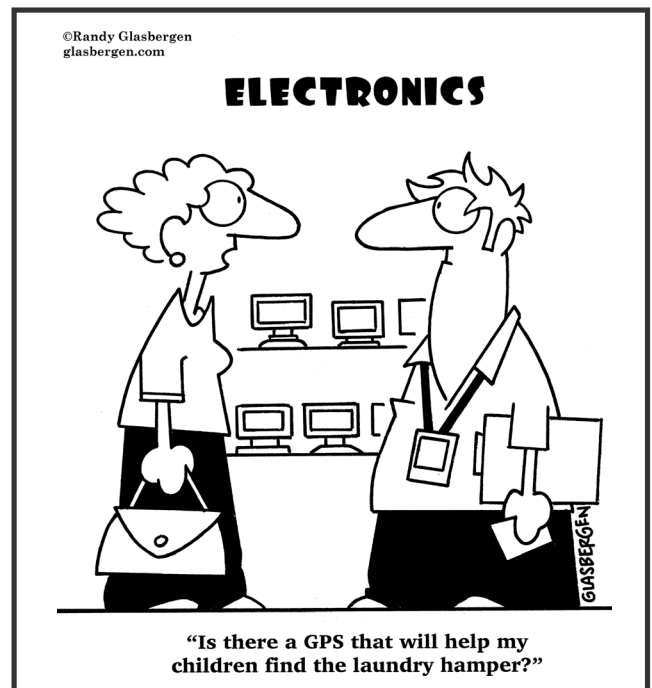
Customer Service and Sales:

Toll Free: (800) 283-3659

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