

**Honeywell**

Authorized Security Dealer



 **NOTIFIER**<sup>®</sup>  
by Honeywell

[www.safetysystems.net](http://www.safetysystems.net)

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**A Quarterly Newsletter from Safety Systems, Inc.**

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**Fall 2016**

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## **TECHNICAL UPDATES**

We recently completed upgrading our group of servers that support our central station operations. While it sounds like a simple project, it was a hectic process for a couple of weeks making sure everything worked properly on the new hardware. This upgrade now allows us to pursue additional technical upgrades in the field to optimize our technicians level of information for each account.

We are continuing to migrate more accounts to our internet/cellular communicators that use both a local internet connection and a private cellular network connection to communicate data from alarm panels to our monitoring center without using phone lines. As traditional land line phone lines become increasingly expensive, and harder to obtain, the transition to internet/cellular communicators becomes more and more popular.

We are also completing upgrading our older 2G cellular communicators to newer units that are 3G/4G compatible. Apparently the cellular carriers are going to be phasing out 2G service early next year, and we hope to be completed with our upgrades by the end of November. We asked one of the technical guru's with Honeywell how long we could expect a given cellular technology to be good for, and his answer was that we should expect to upgrade any cellular technology at least every five years. Apparently change is the new normal!

## **WE ARE NOW PREMIER!**

Safety Systems was recently designated a Premier Distributor for Notifier, one of two firms in Michigan to earn this top honor. Criteria involved for this designation included demonstrating in house fire alarm design capability, field service capability (we have eight Notifier certified field technicians), ongoing staff technical education, service parts inventory levels, and the capability to support large projects. We are also one of the few

firms nationally that are certified by Underwriters Laboratories, Factory Mutual Approvals and the Central Station Alarm Association! We are appreciative of this honor, and happy to have our capabilities recognized!

## **WELCOME STEVE LEE!**

Steve Lee has rejoined Safety Systems as a Senior Systems Technician! Steve had 20 years of service with Safety Systems when he left seven years ago to take on the challenges of supporting fire safety systems at scientific research facilities in Antarctica. Steve will be managing some of our larger projects and assisting with staff development. Please join us in welcoming him back to the team!

## **PHONE LINE CHANGES/CANCELS**

Please check with us before cancelling or changing your telephone service. If your alarm system has not been converted to another means of communication, changes to your phone service could prevent your system from communicating properly!

## **“QUARTERLY QUOTATION”**

*Don't sweat the petty things and don't pet the sweaty things.*  
– George Carlin.

# ACTIVITY STATS

Our central station alarm activity for October, November, and December is as follows:

- **Burglaries:**
  - Commercial..... 2
  - Residential..... 0
  - Financial ..... 1
- **Holdups:**
  - Commercial..... 1
  - Financial Institution..... 0
- **Fires:**
  - Commercial..... 0
  - Residential..... 0
- **Individuals apprehended..... 2**

# COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, **(800) 283-3659**. Our fax number is (517) 782-5670. If you prefer to contact one of us directly, we've provided our company directory.

## Administration:

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## Technical Services:

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## Adrian Area Supervisor:

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## Lansing Area Supervisor:

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## Customer Service and Sales:

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