



CONTROL YOUR ACCESS!

Safety Systems introduces new low cost access control line! In October 2010, Safety Systems made a significant investment in order to provide a streamlined access control system that minimizes customer expenses and allows us to take responsibility for software and hardware maintenance, and all the fun work of programming cards and schedules. We have partnered with Honeywell Access to provide what is known as Managed Access. Instead of our customer providing a computer server and supporting software programs to operate an access control system, Honeywell Access has developed a system that allows the computer server and software to be located in our facility, and we provide all of the necessary backup power, software patches, upgrades and backups, as well as maintain the server hardware. Each customer is configured independently, and with a high speed internet connection the access control system at the customer premises gets all its programming instructions directly from our server.

Access control systems have become the most popular type of system we provide, and yet some potential clients were concerned about the investment in staff training and computer hardware necessary for the system to function. With Managed Access, any changes to door unlock schedules, added or deleted cards, or changes to the times an individual is permitted to access a building can now be addressed with an email or fax to our office, and we will make it happen!

The advantages of an access control system over keys are many:

- Access can be tracked so you know who unlocked a door, and when
- Cards can be tracked so you see every door unlocked by a particular card
- Access can be limited to specific days and hours – a contractor working in your building can be issued a card that works from starting time to quitting time on week days, but doesn't work at all at night or on weekends
- Lost cards can be quickly removed from the system – lost keys require all the locks to be rekeyed and new keys reissued to everyone

- Cards can be programmed to work in other buildings – we are currently adding Honeywell Access systems to our branch office locations, so our staff can easily access any office without remembering to bring the right key!

Please contact any of our sales reps to see how Managed Access can enhance the security of your facility!

WELCOME TO THE TEAM!

This summer Paul Bentley, owner of Commercial Entry Systems in Kalamazoo, MI joined our team as a full time sales professional! Paul is a Certified Master Locksmith, and has over 15 years of experience with Schlage Access Systems, which we have represented for nearly 20 years. We are excited about the knowledge and skills Paul brings to our team, and look forward to helping more clients improve their security!

IS YOUR CALL LIST CURRENT?

Please be sure the information you have provided us for contact persons and phone numbers is still current. We are actively working to make sure we have current cell phone numbers as well, if you have changed personnel or phone numbers for your call list, please help us update our records. Please contact Tracy Morgan at tracymorgan@safetysystemsinc.net or (800) 283-3659 to get a copy of our call list for your account, or to provide updated information.

“QUARTERLY QUOTATION”

“By working faithfully eight hours a day you may eventually get to be boss and work twelve hours a day.” – Robert Frost

ACTIVITY STATS

Our central station alarm activity for July, August, and September is as follows:

- **Burglaries:**
Commercial..... 4
- **Holdups:** 1
- **Fires:**
Commercial..... 0
- **Individuals apprehended**..... 0

COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, (800)283-3659. Our fax number is (517)782-5670. If you prefer to contact one of us directly, we've provided our company directory.

Administration:

Jodi Decker, CEO (517)782-9541
jodidecker@safetysystemsinc.net

Dan Decker, President (517)782-9817
dandecker@safetysystemsinc.net

Central Station:

Tammie Moore, Manager (517)782-6005
tammiemoore@safetysystemsinc.net

Tracy Morgan, Supervisor (517)782-5980
tracymorgan@safetysystemsinc.net

Technical Services:

Manager:

Gerry Soules (517)782-5998
geraldsoules@safetysystemsinc.net

Adrian Area Supervisor:

Dave Sowle (517)263-9100
davesowle@safetysystemsinc.net

Lansing Area Supervisor:

Steve Pierce (517)484-3072
stevepierce@safetysystemsinc.net

Fire Alarm Systems:

John Craig, Engineering Manager (517)782-5948
johncraig@safetysystemsinc.net

Fire Extinguishers/Suppression Systems:

Jeff Cattell, Manager (517)782-5946
jeffcattell@safetysystemsinc.net

Customer Service and Sales:

Toll Free: (800)283-3659

Mike Harley, Sales Manager (517)782-5999
mikeharley@safetysystemsinc.net

Amber Barber, Sales Coordinator (517)782-5940
amberbarber@safetysystemsinc.net

Paul Bentley - Kalamazoo (269)282-0950
paulbentley@safetysystemsinc.net

Rob Davis (517)782-9517
robdavis@safetysystemsinc.net

Dave Kesterson (517)782-9744
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Kevin Lovitt (517)782-5969
kevinlovitt@safetysystemsinc.net

Bob Magill - Livonia (734)838-0434
bobmagill@safetysystemsinc.net

Kurt Scott - Inspections/Service (517)782-5941
kurtscott@safetysystemsinc.net

Jim Walsh - Toledo (419)887-5810
jimwalsh@safetysystemsinc.net

Accounting:

Patricia Brown, Manager (517)782-9229
patbrown@safetysystemsinc.net

Jackie Olivas (517)782-9542
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Lindy Gannon (517)782-9228
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