



A Quarterly Newsletter from Safety Systems, Inc.

Fall 2009

REMOTE VIEW!

We can now offer the ability to watch a camera in your home from anywhere, or watch your business from home or on vacation. Several options are available, including a low cost system with offsite video storage, so you don't even need your own recorder. With I-See Video, we install 1 or 2 cameras in your building, connect to your high-speed internet equipment, and guide you on viewing the cameras from anyplace you have a computer with high-speed internet service. There are advanced settings to record only when there is motion in front of the camera, or on a schedule. The system even offers remote control to turn the cameras top-to-bottom and side-to-side by remote control. The video is stored on a remote server. Although there is a monthly cost for this service, the first year is included in the system cost.

If you already own a camera system, we also offer a gateway device with similar service, but it can be connected to up to 4 existing analog cameras. There are also services available to view your digital video recorder over the internet, using a web browser. Again, high-speed internet is required at the camera site and where you are remotely viewing from.

If you would like to learn more, call our office and ask for Dawn Klavon.

RESIDENTIAL PHONE LINE OPTIONS

It appears that residential phone lines are slowly disappearing from the landscape. Verizon Communications, long one of the major providers of phone lines in Michigan, recently announced their intention to sell their landlines, and get out of the copper phone line business entirely. We are seeing a number of customers asking about alternatives to a phone line for their alarm system, as many are switching to cell phones or Voice over Internet Protocol (VoIP) phone service. We appreciate the calls, because some VoIP providers (AT&T, Comcast, Broadstripe) have the capability to make their phone service compatible with alarm systems, and other providers service is not compatible with alarm systems, which prevents us from receiving signals.

In order to accommodate customers who want to remove their phone line, we have several options, including cellular, radio, and internet communicators. We are now offering a promotional price of \$396.00 to install one of these devices in your building. That amounts to \$33.00 per month, which is approximately what you would save by discontinuing your land-line service. We will invoice for that along with your monitoring invoice, so you don't need to pay for the equipment at the time of installation. Contact your sales representative for more information.

IS YOUR CALL LIST CURRENT?

Please be sure the information you have provided us for contact persons and phone numbers is still current. We are actively working to make sure we have current cell phone numbers as well, if you have changed personnel or phone numbers for your call list, please help us update our records. Please contact Tracy Morgan at tracymorgan@safetysystemsinc.net or (800)283-3659 to get a copy of our call list for your account, or to provide updated information.

“QUARTERLY QUOTATION”

“As long as algebra is taught in school, there will be prayer in school.” — Cokie Roberts

ACTIVITY STATS

Our central station alarm activity for July, August, and September is as follows:

- **Burglaries:**
 - Commercial..... 3
 - Residential..... 1
- **Holdups:** 0
- **Fires:**
 - Commercial..... 0
- **Individuals apprehended**..... 1

COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, **(800)283-3659**. Our fax number is **(517)782-5670**. If you prefer to contact one of us directly, we've provided our company directory.

Administration:

Jodi Decker, CEO (517)782-9541
jodidecker@safetysystemsinc.net

Dan Decker, President (517)782-9817
dandecker@safetysystemsinc.net

Central Station:

Tammie Moore, Manager (517)782-6005
tammie.moore@safetysystemsinc.net

Tracy Morgan, Supervisor (517)782-5980
tracymorgan@safetysystemsinc.net

Technical Services:

Manager:

Gerry Soules (517)782-5998
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Adrian Area Supervisor:

Jim Harsh (517)263-9100
jimharsh@safetysystemsinc.net

Lansing Area Supervisor:

Steve Pierce (517)484-3072
stevepierce@safetysystemsinc.net

Fire Alarm Systems:

John Craig, Engineering Manager (517)782-5948
johncraig@safetysystemsinc.net

Fire Extinguishers/Suppression Systems:

Jeff Cattell, Manager (517)782-5946
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Customer Service and Sales:

Toll Free: (800)283-3659

Mike Harley, Sales Manager (517)782-5999
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Dawn Klavon, Sales Coordinator (517)782-9463
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Dave Kesterson (517)782-9744
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Kevin Lovitt (517)782-5969
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Bob Magill — Livonia (734)838-0434
bobmagill@safetysystemsinc.net

Kurt Scott — Inspections/Service (517)782-5941
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Jim Walsh — Toledo (419)887-5810
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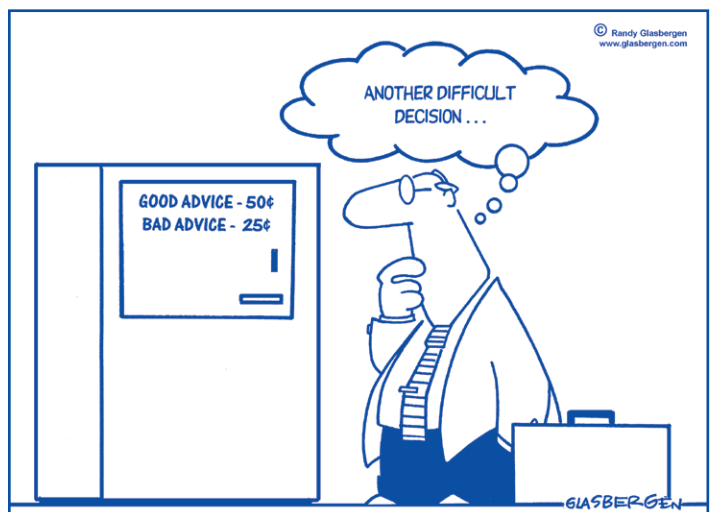
Accounting:

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