



## GOOD CATCH!!

It was 3:22am when we notified the Adrian City Police of an alarm at a bar in their jurisdiction. Within minutes, responding officers had apprehended several suspects. After questioning, the suspects admitted to 21 other burglaries in the area, 10 of which were churches. Guess they felt obligated to alternate between churches and bars...

This does illustrate a value to security systems that is largely ignored. Apprehending someone in the act of committing a crime saves many hours of investigative time, and frequently security systems are why the police are in the right place at the right time. We are always working to make sure systems are in proper working order, and that users understand how to use their system properly so we can minimize false alarms dispatched to the police.

## FIGURING OUT THE FLEET

Over the course of a calendar year, we travel about 400,000 miles total providing installations, service and testing. Consequently, we pay a lot of attention to the mileage we get with our vehicles. Several years ago we standardized on mini-vans that had the room we needed, and had much better mileage than full size vans. That worked well until GM stopped manufacturing them. This year we are trying out the Chevy HHR panel car, and while it doesn't have the room we need for every application, we are finding which assignments it is suitable for. With an average mileage of 28 MPG instead of the 14 MPG we get with the min-vans, we are hopeful of keeping our fuel bill under control!

## SYSTEM TESTING

Many facilities that are required to have fire alarm systems are also required to have them tested regularly. Safety Systems has a team of full time fire alarm inspectors equipped with all of the proper test equipment to inspect and certify fire alarm systems. We also offer extended warranty coverage, and service programs that include replacement parts and labor.

I know you hear it from us a lot, but it really is important to test security systems on a regular basis. It is easy to do, first contact our office to put the system on test (so we don't dispatch police), arm the system, and after the exit delay time has expired, open the doors and walk through the premises. Our operators can then tell you the signals we received, and it is a good benchmark to know everything was tested and worked properly. This is also a good time to verify the information we have for your contact list is still accurate.

## "QUARTERLY QUOTATION"

"The early bird gets the worm, but the second mouse gets the cheese!"

## ACTIVITY STATS

*Our central station alarm activity for July, August and September is as follows:*

- **Burglaries:**
  - Commercial ..... 10
- **Holdups..... 1**
- **Fires:**
  - Commercial ..... 6
- **Individuals apprehended..... 3**

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# COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, (800)283-3659. Our fax number is (517)782-5670. If you prefer to contact one of us directly, we've provided our company directory.

## Administration:

Jodi Decker, CEO (517)782-9541

[jodidecker@safetysystemsinc.net](mailto:jodidecker@safetysystemsinc.net)

Dan Decker, President (517)782-9817

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## Central Station:

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Tracy Morgan, Supervisor (517)782-5980

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## Technical Services:

### Manager:

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## Adrian Area Supervisor:

Jim Harsh (517)263-9100

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## Lansing Area Supervisor:

Steve Pierce (517)485-0988

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## Fire Alarm Systems:

John Craig, Engineering Manager (517)782-5948

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## Fire Extinguishers/Suppression Systems:

Jeff Cattell, Manager (517)782-5962

[jeffcattell@safetysystemsinc.net](mailto:jeffcattell@safetysystemsinc.net)

## Customer Service and Sales:

Toll Free: (800)283-3659

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Kurt Scott – Inspections/Service (517)782-5941  
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Jim Walsh – Toledo (419)887-5810  
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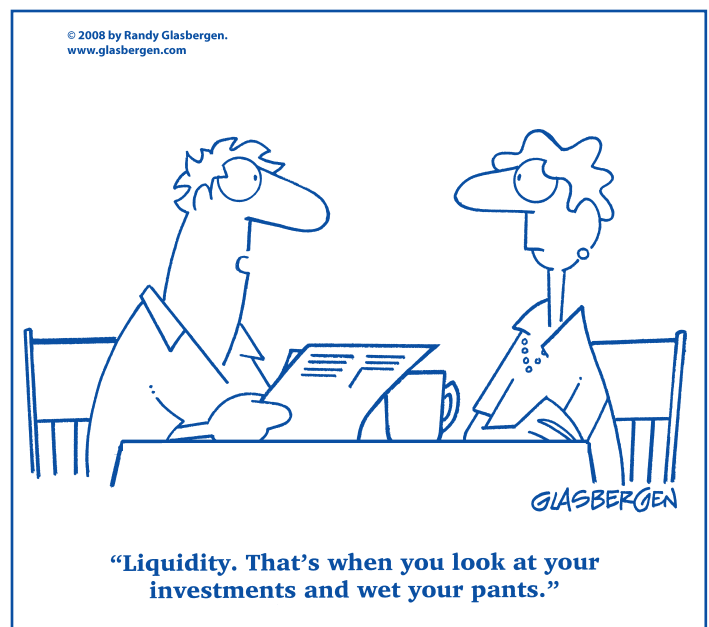
## Accounting:

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