



## NEW CERTIFICATION ADDED!

Safety Systems recently achieved the honor of becoming a Honeywell Pro-Watch® Dealer by demonstrating our engineering, installation and service capabilities. The Pro-Watch® designation provides us with access to a sophisticated integration product that links closed circuit television, access card readers and building management systems into a single software platform. This allows some really neat tricks, like telling the building automation system when the boss uses an access card to come into the office on Saturday, so the system can turn on the appropriate lights and adjust the building temperature. It can also alert an operator when someone tries to access the building at an inappropriate time, and bring up a camera view of the person at the same time. We have been using Honeywell products for almost as many years as we have been in business, and are excited at the new range of integration and military grade products we can now utilize!

## WHAT ARE MY CHOICES TO REPLACE PHONE LINES?

Traditional telephone lines supplied by the local phone company are becoming an extinct species. We have a variety of alternate means of communicating with security and fire alarm systems, which included: digital phone lines; mesh radio links; cellular communicators; and IP (internet) communicators. Digital phone lines available from cable TV and traditional phone providers can usually be configured to work properly. Mesh radio links

require another mesh radio within 5 to 8 miles, cellular communicators require cell phone service in the area, and IP communicators require an internet connection. With such wide variety of options, we have been successful in providing viable alternatives where phone lines are not available. Please contact us if you are considering dropping conventional phone lines, we have migration programs in place to provide uninterrupted service for your security or fire alarm system!

## IS YOUR CALL LIST CURRENT?

Please be sure the information you have provided us for contact persons and phone numbers is still current. We are actively working to make sure we have current cell phone numbers as well, if you have changed personnel or phone numbers for your call list, please help us update our records. Please contact Tracy Morgan at [tracymorgan@safetysystemsinc.net](mailto:tracymorgan@safetysystemsinc.net) or (800)283-3659 to get a copy of our call list for your account, or to provide updated information.

## “QUARTERLY QUOTATION”

*“Confidence is the feeling you sometimes have before you fully understand the situation”*

– Unknown

---

---

# ACTIVITY STATS

*Our central station alarm activity for January, February, and March is as follows:*

- **Burglaries:**  
Commercial..... 4
- **Holdups:**  
Commercial..... 1  
Financial Institutions..... 1
- **Fires:** ..... 2
- **Individuals apprehended..... 0**

## COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, (800)283-3659. Our fax number is (517)782-5670. If you prefer to contact one of us directly, we've provided our company directory.

### Administration:

Jodi Decker, CEO (517)782-9541  
jodidecker@safetysystemsinc.net  
Dan Decker, President (517)782-9817  
dandecker@safetysystemsinc.net

### Central Station:

Tammie Moore, Manager (517)782-6005  
tammiemoore@safetysystemsinc.net  
Tracy Morgan, Supervisor (517)782-5980  
tracymorgan@safetysystemsinc.net

### Technical Services:

Gerry Soules, Manager (517)782-5998  
geraldsoules@safetysystemsinc.net  
Dawn Klavon, Scheduling (517)782-5948  
dawnklavon@safetysystemsinc.net

### Adrian Area Supervisor:

Mike Olson (517)263-9100  
mikeolson@safetysystemsinc.net

### Lansing Area Supervisor:

Steve Pierce (517)484-3072  
stevepierce@safetysystemsinc.net

### Fire Alarm Systems Testing:

Kurt Scott, Manager (517)782-5941  
kurtscott@safetysystemsinc.net

### Fire Extinguishers/Suppression Systems:

Jeff Cattell, Manager (517)782-5946  
jeffcattell@safetysystemsinc.net

### Customer Service and Sales:

**Toll Free: (800)283-3659**

Mike Harley, VP, Sales Manager (517)782-5999  
mikeharley@safetysystemsinc.net  
Amber Barber, Sales Coordinator (517)782-5940  
amberbarber@safetysystemsinc.net  
Mike Anderson – Lansing (517)485-4558  
mikeanderson@safetysystemsinc.net  
Paul Bentley - Kalamazoo (269)282-0950  
paulbentley@safetysystemsinc.net  
Rob Davis (517)782-9517  
robDavis@safetysystemsinc.net  
Dave Kesterson (517)782-9744  
davekesterson@safetysystemsinc.net  
Kevin Lovitt (517)782-5969  
kevinlovitt@safetysystemsinc.net  
Bob Magill – Livonia (734)838-0434  
bobmagill@safetysystemsinc.net  
Jim Walsh – Toledo (419)887-5810  
jimwalsh@safetysystemsinc.net

### Accounting:

Patricia Brown, Manager (517)782-9229  
patbrown@safetysystemsinc.net  
Jackie Olivas (517)782-9542  
jackieolivas@safetysystemsinc.net  
Lindy Gannon (517)782-9228  
lindygannon@safetysystemsinc.net



**“Diet Cheesecake: Mix cream cheese, sugar, eggs and vanilla in large bowl. Run 10 miles. Pour mixture into pan and bake at 375.”**

Newsletter editor: Dan Decker

---

---