



## REGULATORY CHANGES COMING?

Last year Michigan Gov. Rick Snyder created the Office of Regulatory Reinvention (ORR), designed to reduce obsolete, unnecessary and burdensome rules that limit economic growth. Since last April there has been a net reduction of 363 rules—pretty much one a day. In mid April of this year, the ORR issued more recommendations to deregulate another 18 occupations. The recommendations include eliminating the educational requirements for residential builders, eliminating the license requirements for security guards, and de-regulating security alarm contractors. Educational and experience requirements for fire alarm technicians and contractors were reviewed and not recommended for modification.

So what benefit does the public receive from licensing security alarm contractors? Currently, as a licensed contractor, we are required to perform criminal history background checks on all employees we hire, and it is against the law for us to hire an individual with a felony conviction. As a contractor, we are required to demonstrate technical competence, maintain minimum levels of insurance coverage, have our field technicians in a readily identifiable uniform, submit quarterly employee rosters for review, and comply with other technical provisions of the licensing law. While I am generally unappreciative of the government charging me money to tell me what to do, it does seem reasonable that employees of a security alarm contractor should not be convicted felons. By the very nature of their jobs, our employees have access to sensitive areas and sensitive information, such as a code number to disarm a security system.

The ORR review concluded consumer protection laws should sufficiently protect the public, so that security alarm contractor licensing could be eliminated. Under this scenario, apparently a burglar could be released from prison and then go into business as a security alarm contractor. Presumably, this burglar/contractor would not do anything inappropriate, due to fear of violating a consumer protection law... Doesn't sound like a well thought out concept to me, but we will see what develops!

## PHONE LINE REMINDER!

Approximately 1/3 of residences nationally have dropped land line phones from the local phone company, and predictions are that these lines will all be obsolete in the next 6 years. A number of our commercial and residential customers have migrated to Voice over IP phone lines from their cable company, and these generally work with our alarm systems just fine (as long as the cable company wires them correctly). If you are considering dropping your landlines, please check with the new provider to see if their service is compatible with alarm systems. If it isn't, we have multiple alternatives we can provide – just give us a call and we can determine the best option!

## IS YOUR CALL LIST CURRENT?

Please be sure the information you have provided us for contact persons and phone numbers is still current. We are actively working to make sure we have current cell phone numbers as well, if you have changed personnel or phone numbers for your call list, please help us update our records. Please contact Tracy Morgan at [tracymorgan@safetysystemsinc.net](mailto:tracymorgan@safetysystemsinc.net) or (800)283-3659 to get a copy of our call list for your account, or to provide updated information.

## “QUARTERLY QUOTATION”

*“The man who smiles when things go wrong has thought of someone to blame it on”*

– Robert Bloch

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# ACTIVITY STATS

*Our central station alarm activity for January, February, and March is as follows:*

- **Burglaries:**
  - Commercial..... 3
  - Schools..... 0
- **Holdups:** ..... 2
- **Fires:** ..... 2
- **Individuals apprehended**..... 1

## COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, **(800)283-3659**. Our fax number is (517)782-5670. If you prefer to contact one of us directly, we've provided our company directory.

### Administration:

Jodi Decker, CEO (517)782-9541  
jodidecker@safetysystemsinc.net  
Dan Decker, President (517)782-9817  
dandecker@safetysystemsinc.net

### Central Station:

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Tracy Morgan, Supervisor (517)782-5980  
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### Technical Services:

Gerry Soules, Manager (517)782-5998  
geraldsoules@safetysystemsinc.net

### Adrian Area Supervisor:

Mike Olson (517)263-9100  
mikeolson@safetysystemsinc.net

### Lansing Area Supervisor:

Steve Pierce (517)484-3072  
stevepierce@safetysystemsinc.net

### Fire Alarm Systems Testing:

Kurt Scott, Manager (517)782-5941  
kurtscott@safetysystemsinc.net  
Dawn Klavon, Scheduling (517)782-5948  
dawnklavon@safetysystemsinc.net

### Fire Extinguishers/Suppression Systems:

Jeff Cattell, Manager (517)782-5946  
jeffcattell@safetysystemsinc.net

### Customer Service and Sales:

**Toll Free: (800)283-3659**

Mike Harley, VP, Sales Manager, (517)782-5999  
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### Accounting:

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