



GAS DETECTION SYSTEMS

When my Dad started in the fire alarm and security system business, two of the suppliers we relied upon the most were the Alarm Device Manufacturing Company (ADEMCO) and FireLite Alarms. Both of those firms subsequently joined the Honeywell family, and we continue to represent them through First Alert Professional Security Systems® and Notifier® fire alarm systems. Notifier has recently announced extensive integration between their control panels and Honeywell Analytics® commercial gas detection systems. Honeywell Analytics has become the world's largest manufacturer of gas detection systems, and provides sensors that not only detect unsafe levels of harmful or explosive gases, but also can be used to verify the level of oxygen, one of those gases we can't seem to live without!

The most common application for gas detection systems is in parking garages, where exhaust fans are generally running to remove carbon monoxide (CO) buildup from vehicle exhaust. Monitoring the level of CO allows the control of exhaust fans, so more air is exhausted when the levels increase, and less air is exhausted when the facility is not as active. It also permits maintenance to be initiated if a problem develops with an exhaust fan, well before CO reaches dangerous levels. We have already provided gas detection systems for monitoring CO levels and monitoring oxygen levels in manufacturing facilities, and look forward to future business opportunities with Honeywell Analytics!

WHAT ABOUT PHONE LINES?

Traditional analog phone lines are used by most security systems to communicate with a monitoring station, and those phone lines are going the way of the dinosaur. Businesses and residences

are replacing analog lines from the phone company with digital lines, internet connections and cell phones, with several hundred thousand analog lines disappearing every month nationally. How does this affect your alarm system? First, digital phone lines aren't necessarily incompatible. Currently digital phone service supplied by cable companies or phone utility companies are generally compatible with alarm systems. We also offer communications options using internet, cellular service and long range radio service. If you plan on changing your phone service, let us know and we can provide an appropriate way to continue your alarm monitoring service.

IS YOUR CALL LIST CURRENT?

Please be sure the information you have provided us for contact persons and phone numbers is still current. We are actively working to make sure we have current cell phone numbers as well. If you have changed personnel or phone numbers for your call list, please help us update our records. Please contact Tracy Morgan at tracymorgan@safetysystemsinc.net or (800)283-3659 to get a copy of our call list for your account, or to provide updated information.

“QUARTERLY QUOTATION”

“The trouble with political jokes is that very often they get elected!”
– Will Rogers

ACTIVITY STATS

Our central station alarm activity for July, August, and September is as follows:

- **Burglaries:**
 - Commercial..... 16
 - Schools..... 1
 - Residential..... 1
- **Holdups:** 5
- **Fires:** 4
- **Individuals Apprehended:**..... 4

COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, **(800)283-3659**. Our fax number is (517)782-5670. If you prefer to contact one of us directly, we've provided our company directory.

Administration:

Jodi Decker, CEO (517)782-9541
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Central Station:

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Fire Alarm Systems Testing:

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Fire Extinguishers/Suppression Systems:

Jeff Cattell, Manager (517)782-5946
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Customer Service and Sales:

Toll Free: (800)283-3659

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