



GOOD DESIGN ACHIEVES RESULTS!

About 12 years ago a school district client approached us about providing fire and security protection for a large modular building they were going to use for a group of classrooms. As a firm certified by the Bureau of Fire Services, we were aware that the minimum code requirements did not require smoke detectors throughout the building. However, because this building was not the standard cement block construction of most school buildings, we proposed providing smoke detectors throughout the corridors, office area, and half a dozen classrooms. The district agreed this was a good idea, and installed the system.

Fast forward to this summer, and early on a Saturday afternoon our operators received a signal indicating smoke in one of the classrooms. We immediately dispatched the fire department and contacted the owner. Over the course of the next 10 minutes we got additional signals from other classrooms and hallway smoke detectors. The fire department arrived to find an aquarium pump had caught fire, and was able to extinguish the fire, and clear the smoke out of the building. Due to the fast fire department response, damage was minimal compared to what could have occurred had the fire not been detected at an early stage!

INTERNET COMMUNICATOR NOW AVAILABLE!

It seems like every week we field calls from customers getting rid of analog telephone lines – which have been the primary means of communications for alarm systems for nearly 30 years. We have installed Internet Protocol (IP) receivers in our Central Station to permit us to monitor alarm systems through a high speed Internet connection when analog phone lines are

not available, and have a number of accounts on-line. Please contact us if you are interested in adding IP communications to your system.

MAJOR PROJECT COMPLETION!

We recently completed the fire alarm replacement project at Detroit Medical Center's Sinai Grace Hospital, which is nearly a city block in size and seven stories in height. The project consisted of installing a new Notifier Voice Evacuation System without disturbing the existing fire alarm. Once the new system was accepted, the old system was removed. Working in an occupied facility on a project of this magnitude was certainly a challenge! From development of the installation drawings until final acceptance by the City of Detroit and the State of Michigan, the project took just over 50 months. The completed system incorporates two Fire Command Centers and seven Fire Alarm Control panels connected with a redundant fiber optic network, and is programmed to automatically announce the location of an activated fire alarm device. Both Fire Command Centers feature a graphics based computer that automatically displays the location of any activated fire alarm device. Hospital work is some of the most challenging in our field, and we were proud to be selected to provide this sophisticated system!

IS YOUR CALL LIST CURRENT?

Please be sure the information you have provided us for contact persons and phone numbers is still current. We are actively working to make sure we have current cell phone numbers as well, if you have changed personnel or phone numbers for your call list, please help us update our records. Please contact Tracy Morgan at tracymorgan@safetysystemsinc.net or (800) 283-3659 to get a copy of our call list for your account, or to provide updated information.

“QUARTERLY QUOTATION”

“A government that robs Peter to pay Paul can always count on the support of Paul.” — George Bernard Shaw

ACTIVITY STATS

Our central station alarm activity for April, May and June is as follows:

- **Burglaries:**
 - Commercial 2
 - Residential 0
 - School 6
- **Holdups..... 0**
- **Fires:**
 - Commercial 1
 - School 2
- **Individuals apprehended 1**

COMPANY DIRECTORY:

We sincerely appreciate each of our customers who have entrusted us with their business. While we have implemented a voice mail option on our phone system, a friendly person is always available to take your call. All of our staff can be reached through our toll free number, **(800)283-3659**. Our fax number is (517)782-5670. If you prefer to contact one of us directly, we've provided our company directory.

Administration:

Jodi Decker, CEO (517)782-9541
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Central Station:

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Adrian Area Supervisor:

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Steve Pierce (517)484-3072
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Fire Alarm Systems:

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Fire Extinguishers/Suppression Systems:

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Customer Service and Sales:

Toll Free: (800)283-3659
Mike Harley, Sales Manager (517)782-5999
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Bob Magill – Livonia (734)838-0434
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Kurt Scott – Inspections/Service (517)782-5941
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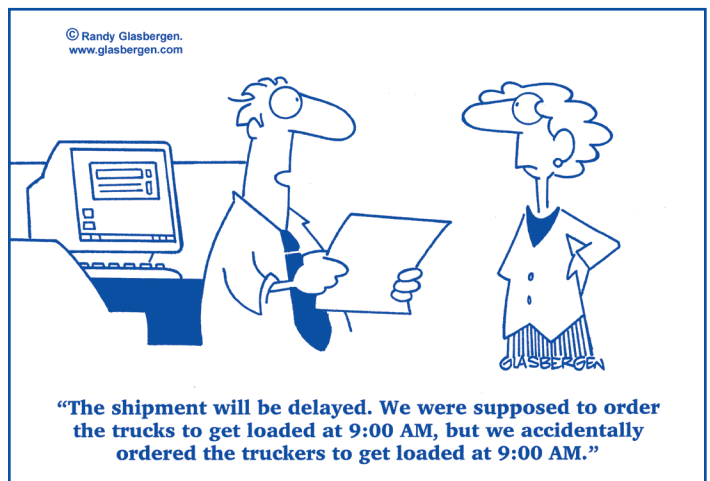
Accounting:

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